

Facebook Ads A Quick Primer by Sallie Draper

In the Welcome Home Resources HERE is a video that promotes the Welcome Home kickoff service. WELS Congregational Services owns the copyright, so any WELS congregation can use that video for free. You can put it on your website or share it via social media.



Getting Started: You Need a Page!

First, the obvious prerequisite—You need to have a church Facebook page on which to share the video. If your church does not have a Facebook page, you can add one by following the prompts at https://www.facebook.com/pages/creation. Once you have a Facebook page for your church, you need to establish a Page Admin, Editor, Moderator, etc. (To learn more about page roles and what different individuals will have permission to do with your church's Facebook page, go https://www.facebook.com/pages/creation. Once you have a Facebook page roles and what different individuals will have permission to do with your church's Facebook page, go https://www.facebook.com/pages/creation. Once you have a Facebook page roles and what different individuals will have permission to do with your church's Facebook page, go HERE.) This individual is the one who will post the ad.

Again, there are two options: 1) sharing the video as a "post," and 2) sharing the video as an "event."

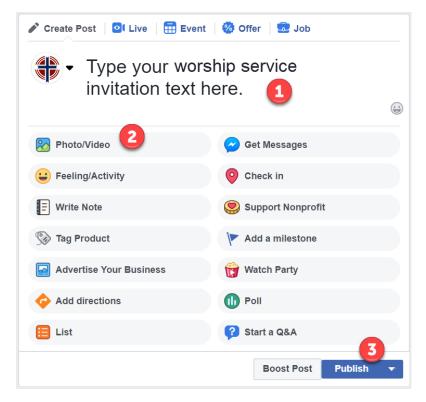
Adding a Post (FREE)

1. On the church Facebook Page, click into the *Write a post...* box and compose your service invitation. The encouragement for coming to the *Welcome Home* service is in the video itself. All you need to provide is the details: when and where. Here is an example:

"Join us at 8:00AM on October 27 at Faith Lutheran for a very special Welcome Home service."

You do not need to provide directions or contact information (in case someone has questions). That is already on your Facebook page. You simply need to share the time of the service.

2. Now that you have you have written that text, you can click the **Photo/Video icon** and select the *Welcome Home* video from where it is stored on your computer.

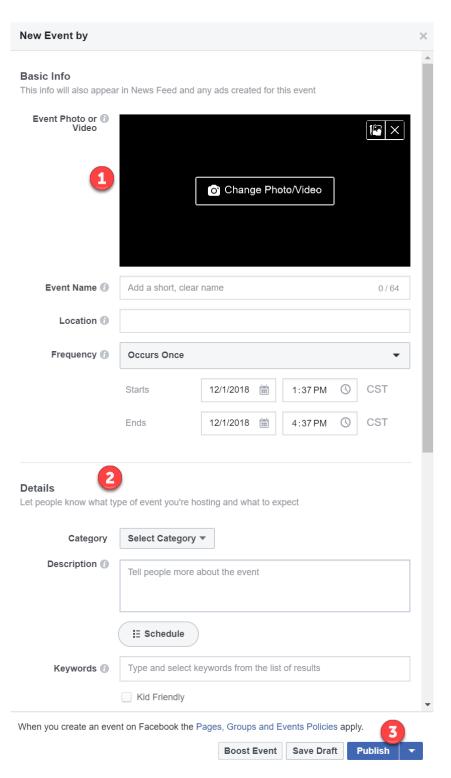


That's it! You have posted a Facebook ad. The congregation will want to encourage members to follow the congregation's Facebook page. The congregation will also encourage members to share this post. They can share it on their personal Facebook page. They can forward it to people they have invited to worship as part of your *Welcome Home* efforts.

Adding an Event (FREE)

Alternatively, or in addition to your post, you may want to add an Event for your special service. Events let you organize and invite people on Facebook to gatherings in the real world. To set up an Event, navigate to your church Facebook Page and click Events in the left menu. Next click the + Create Event button on the left side.

- Follow the onscreen prompts to upload the Welcome Home video from where it is stored on your computer.
- Complete the remaining pertinent details about your special service.
 Remember to scroll down to see all the available options.
- Once completed, click the Publish button to create the Event.

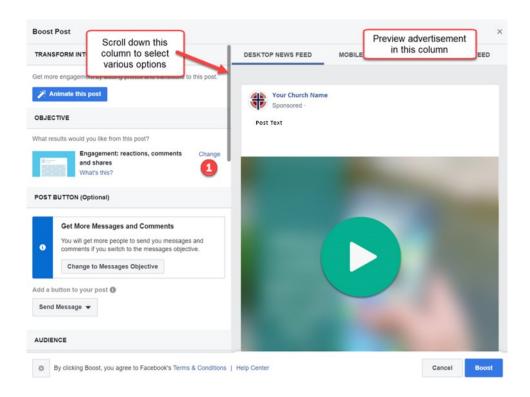


Members can click the **Share** button on the Event Page to invite their Facebook Friends to your *Welcome Home* service.

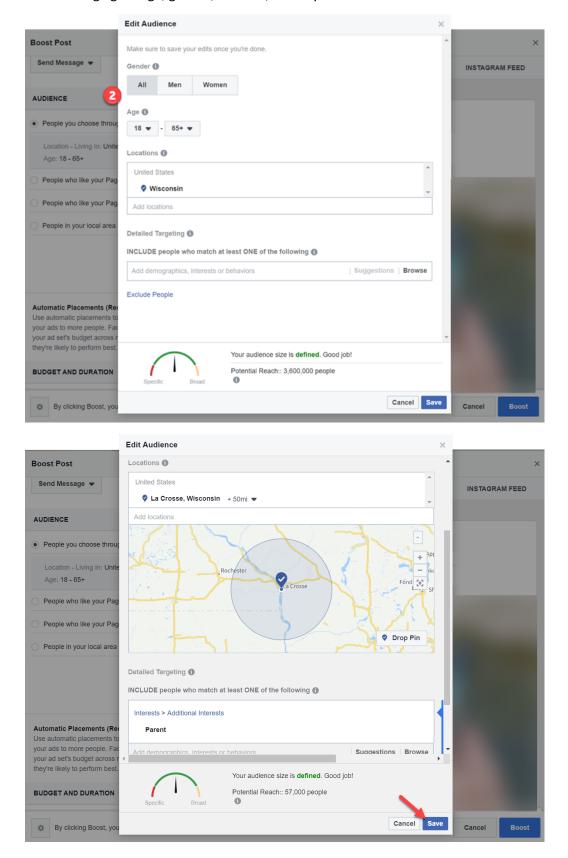
"Boost" (Advertise) Your Post or Event (FEE BASED)

If you have budgetary dollars to spend on advertising, you can help your post or event be seen by more people by "boosting" it. Facebook allows you to set an advertising budget as low as \$1 per day, specify details for your target audience, and determine the time frame in which you'd like your ads to run. Here are the steps.

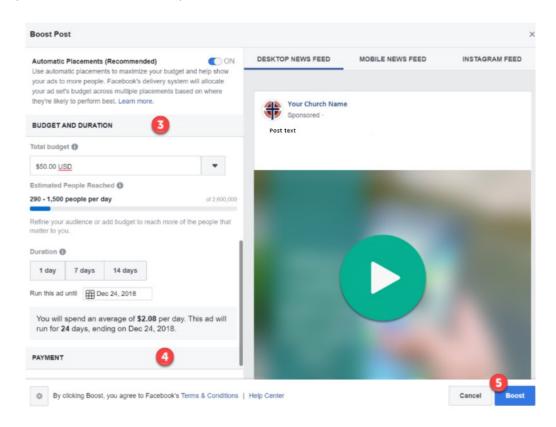
1. From your church Facebook Page, Events and Posts are displayed in the news feed. Each has a blue Boost Post/Event button in the lower right area of the content block. When selected, an overlay displays with two columns. The left column is where you will specify the details of your advertisement. It is rather long so be sure to scroll down to ensure all the options are set correctly. The right column displays a preview of your advertisement.



2. In the **Audience** section, you may choose the **People you choose through targeting** option and click **Edit link** to open the Audience details window. There you may specify audience demographic details including age range, gender, location, and key words such as "Parent."



3. The **Budget and Duration** section allows you to specify your budget amount and length of the advertisement. Note that the **Total budget** drop down list suggests options for your budget amount, but you are not limited to the options listed. You can click on and edit the dollar amount to reflect



4. The last section, **Payment**, allows you specify a payment method (Credit or Debit Card, PayPal, Online Banking, or Facebook Ad Coupon).

Questions?

Facebooks ads are as easy as that! Again, you probably have someone in your congregation who already knows how to do all this. If you need additional assistance, please contact Sally Draper in our WELS Technology department at Sallie.Draper@wels.net.